

Carl Herberger

Vice President, Security Solutions at Radware

carl.herberger@radware.com

Summary

As Vice President of Security Solutions at Radware, Mr. Herberger is responsible for continuing to develop, manage and increase the company's robust security solutions including next generation IDS, applications firewalls and XPATH technology protection.

Before joining Radware, Carl served as Vice President of Security & Compliance for Evolve IP, a regional Cloud Service Provider where he was directly responsible for managed and professional service business delivery.

Prior to his tenure at Evolve IP, Carl served as the President and CEO of Allied InfoSecurity, Inc., a nation-wide security professional services firm specializing in complex security consulting solutions.

From 2002 to 2006, Mr. Herberger was the senior executive in charge of the SunGard Professional Services IT Security Practice. In that role, he defined, executed, and grew the IT security professional services portfolio to one of the top-five IT security consulting organizations in the U.S. in 2005.

Prior to SunGard, Herberger led the global IT security and disaster recovery function for Campbell Soup Company, a Fortune 200 consumer products company.

Mr. Herberger also served as a U.S. Air Force officer, with his last duty serving the Pentagon. While at the Pentagon, he evaluated computer security events affecting daily Air Force operations. He also managed critical operational intelligence for computer network attack programs to aid the National Security Council and Secretary of the Air Force with policy and budgetary defense.

Specialties

Certifications and Affiliations

#CISSP #CISM #QSA #PA-QSA

Areas of Expertise

#Cloud Security

#Corporate Security Program Strategy, Dev, and Optimizing

#Security Regulatory Compliance

#Data Breach Incident Response Forensics

#Social Engineering and Emerging Risks

Industry Recognition

#Speaker at 100+ industry events

#Feature in Numerous Business Pubs Including the WSJournal

#Provided Content for Leading Universities

Experience

Vice President, Security Solutions at Radware

October 2010 - Present (5 months)

As Vice President of Security Solutions at Radware, Mr. Herberger is responsible for continuing to develop, manage and increase the company's robust security solutions including next generation IDS, applications firewalls and XPATH technology protection.

VP, Information Security & Compliance Services at Evolve IP

June 2009 - October 2010 (1 year 5 months)

As Vice President of Information and Security and Compliance Services at Evolve IP, Mr. Herberger is responsible for developing, managing and increasing the company's Security and Compliance practice.

1 recommendation available upon request

President & CEO at Allied InfoSecurity

June 2006 - May 2009 (3 years)

Carl Herberger is president and a co-founder of Allied InfoSecurity, Inc. In helping clients, Mr. Herberger draws on his extensive information security background in both the private and public sectors.

4 recommendations available upon request

Director of Information Security at Barclay Card US

March 2006 - July 2006 (5 months)

4 recommendations available upon request

Sr. Director, Information Security Professional Services at SunGard Availability Services

January 2002 - March 2006 (4 years 3 months)

18 recommendations available upon request

Global Manager Information Security at Campbell Soup Company

September 1998 - September 2001 (3 years 1 month)

3 recommendations available upon request

Electronic Warfare Officer, Captain at United States Air Force

April 1991 - September 1998 (7 years 6 months)

1 recommendation available upon request

Education

Auburn University

MBA, Finance, 1996 - 1998

Embry-Riddle Aeronautical University

BS, Aeronautical Studies, 1987 - 1991

Honors and Awards

CISSP

CISM

Carl Herberger

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31 people have recommended Carl

"I have had the honor to know Carl for several years. He is truly one of the best information security professionals I have known. His deep technical skills and his affable communication style allow him to work at all levels of any organization. I have the deepest respect for his advice and I value his counsel on not only security matters, but on business problems and trends. His insights and advice has helped me advance my security programs and my career. Carl is a man of unquestionable integrity. His passion extends not only to his profession but for his clients and the individuals who work with him. If you have a particularly hard security or business problem that you must solve, the first and only person I would recommend to help you is Carl Herberger."

— **Mark Johnson, CISSP**, *Chief Information Security Officer, Vanderbilt University*, was with another company when working with Carl at Evolve IP

"Carl Herberger is nothing short of a world-class professional and person. It is rare that one's accolades are matched with personality and authenticity. Carl is rare in this regard from all standpoints. His expertise in security strategy & execution, outstanding business acumen, and his tenacious desire to get the job done made our collaborative project meet all stakeholder expectations. Carl brings creativity to the table and a contagious enthusiasm that inspires everyone to rise to the occasion in order to create lasting, business results. I sincerely look forward to working with Carl in the future."

— **Bruce Duthie**, was Carl's client

"Carl is without doubt one of the most intelligent, thoughtful and creative people I've ever had the pleasure of working with in my 18 years in IT; his credentials speak for themselves in terms of his knowledge of IT security, standards and governance particularly. Moreover Carl is also incredibly energetic, engaging, articulate, professional and a hell of a lot of fun to be around, to boot: most of all however, he's a really good person. I would, without hesitation, hire Carl on and/or work with him again if the opportunity ever presented itself. I look forward to that day....."

— **Rick Aylward**, was Carl's client

"It is with pleasure that I write a professional recommendation for Carl Herberger. I have found Carl to be the perfect example of a risk management professional. He understands the risks that

threaten an organization, he recommends the proper controls to match an organization's business model, and he will always provide appropriate security awareness whether his audience is in the lunch room or the board room. In my business travels I have found few that match Carl's levels of charisma and energy. The combination of Carl's knowledge, professionalism and charm make for an exceptional security practitioner."

— **Vince Fitzpatrick**, *Information Security Specialist, AAA Mid-Atlantic*, was a consultant or contractor to Carl at Allied InfoSecurity

"On a scale of one to ten, Carl is an eleven. I don't believe I have ever worked with anyone who can match his combination of talent, energy and passion for whatever tasks are presented to him. I have been fortunate to work with a number of very talented individuals in my career. Carl is at the top of the class."

— **Bill McCann**, *Sales Director, Allied InfoSecurity*, reported to Carl at Allied InfoSecurity

"Carl is one of the most interesting, likeable, appreciative, and responsive clients I've ever dealt with. Combined with his knowledge of Information Security, you won't find many, if any, better people in this industry."

— **Jim Loftus**, *Managing Member, e-Primary, LLC*, was a consultant or contractor to Carl at Barclay Card US

"Carl is a rare breed in our industry; Personable, articulate, intelligent and technical all at once."

— **Mark Coley**, *Senior Consultant, VeriSign, Inc.*, was with another company when working with Carl at Barclay Card US

"Carl is a bright, energetic leader with the highest ethical standards."

— **Greg Teufel**, was a consultant or contractor to Carl at Barclay Card US

"Congratulations!!! and Good Luck!!!!!"

— **Rob Hughes**, was a consultant or contractor to Carl at Barclay Card US

"Carl is an expert in securing a computer environment, his credentials speak for themselves. What I can share that you will not see in any of his credentials is his ability to speak to a customer and explain the importance of securing its environment in terms that anyone can understand. He is a true professional and tactful in explaining the liabilities of an unsecure environment. Carl is truly skilled at building a business from the ground up. At SunGard, he was responsible for the security line of business from its inception. His passion and personality made it a success in year 1."

— **Rick Wolfe, PMP**, *Manager, Technical Services, SunGard Availability Services*, worked with Carl at SunGard Availability Services

"As the Senior Director of the Information Security Practice, Carl played a vital role in developing both the Information Security service offerings, identification of skilled staff, coordinating marketing materials and providing training to the operations and sales staff. Carl's knowledge of the InfoSec market is outstanding. He is a tremendous public speaker, and an engaging personality. Through his tenure at SunGard, Carl grew the business to \$7MM in sales within 4 years, while also building the credibility of SunGard Availability Services' consulting group in this practice area. He is a true leader, investing time in growing his team, and a great partner."

— **William DiMartini**, *SVP, Professional Services, SunGard Availability Services*, managed Carl at SunGard Availability Services

"Smart. Engaging. Carl was a salesperson's dream as we worked well with me and was able to talk to customers about the Security Practice and help us close deals."

— **Victor Libby**, *Senior Account Executive, SunGard Availability Services*, worked indirectly for Carl at SunGard Availability Services

"I had the pleasure of working with Carl at SunGard. Carl is a very bright guy with terrific leadership skills. Carl has a unique knack of being able to set strategic direction and vision thru his in-dept technical insight and expertise."

— **Chris Toushan**, *Country Manager, Canada, SunGard*, worked with Carl at SunGard Availability Services

"Carl has an amazing energy level, and his enthusiasm is infectious. He built a consulting practice from the ground up, and success follows his every step. He has incredible speaking skills, and his sincerity and genuineness show when speaking about Information Security. Furthermore, he is a terrific motivator."

— **Richard Hahn**, *Lead Consultant, Information Security, SunGard Availability Services*, reported to Carl at SunGard Availability Services

"Carl brings an insight into the world of information security that is rare, integrating his deep understanding of security threats, the technology architecture of IT security systems, and a grounding in the business issues at stake when security is not implemented properly. I enjoyed the years when Carl and I worked together on projects, which were consistently bringing industry leading practices into sharp focus for our customers."

— **Jim Grogan**, *Vice President - Consulting, SunGard Availability Services*, worked with Carl at SunGard Availability Services

"What a great guy! Carl is a premier leader and has the ability to do anything he sets his mind to. He is also a genuinely nice person who makes friends wherever he goes."

— **Richard Long**, *CISA, CISM, CISSP, Sr. Security Consultant, SunGard Availability*

, worked indirectly for Carl at SunGard Availability Services

"Carl is the most amazing person I have ever worked with! He is truly a visionary and a leader. I watched him develop a \$2M securities consulting practice from nothing virtually overnight at SunGard. He did this by quickly assessing the market, developing a solid practice scope, hiring great talent, and overcoming extremely challenging internal and external obstacles. Carl successfully delivered each and every consulting engagement – without exception. He inspired not only his direct reports; he inspired everyone with whom he interacted. Carl is impeccable with his word and consistent with his actions. I recommend Carl without hesitation and would consider it an honor to have the opportunity to work with him again."

— **JoAnn Harmon**, *Director of Sales, SunGard*, worked indirectly for Carl at SunGard Availability Services

"Carl is tremendous - not only does he possess the required knowledgebase, he has the people skills and business sense to get things done. Aside from that he is very trustworthy and has great integrity."

— **Brad Gaukel**, *Account Manager, SunGard Availability*, worked with Carl at SunGard Availability Services

"Carl is a thought leader in his profession and founded the IT Security Practice at SunGard Availability Services. I've known Carl as both an individual contributor as well as a second line manager. He has the vision, leadership, and energy to get things done in any situation."

— **John Cannon**, *Vice President, SunGard Availability Services*, managed Carl indirectly at SunGard Availability Services

"I greatly admired the manner in which Carl built a high-performance Security Practice at SunGard. His leadership skills coupled with his vision and passion are formidable. Carl is that rare leader who pushes his team to accomplish more than they realize they can and then lets them revel in their successes."

— **Edward Dombek, PMP**, *Senior Director, Professional Services, SunGard Availability Services*, worked directly with Carl at SunGard Availability Services

"Carl built a consulting practice from the ground-up, and it thrives today because of his efforts. His exacting standards are still the measuring stick used today."

— **James Simonson**, *Engagement Manager, SunGard Availability Services*, worked with Carl at SunGard Availability Services

"Carl is a top quality professional capable of working effectively with the "C" suite to the operational staff. His knowledge and skills are an asset to any organization."

— **Jim MacMicking**, *Director, Professional Services, Sungard Availability Services*, worked with Carl at SunGard Availability Services

"#Carl built an unmatched Information Security practice/product from the ground up at SunGard. His leadership and expertise will not be matched! For ALL visible client engagements, Carl was the man requested to present, propose, and lead! My sales activity won't be the same without him!"

— **Jennifer Watkins**, *Strategic Account Executive, SunGard*, worked with Carl at SunGard Availability Services

"Carl built a new consulting practice for Information Security from the ground up at SunGard. His leadership and expertise resulted in the fastest growing sector that was quite profitable. His terrific personality makes him great to work with."

— **Scott Atkins, ITIL, PMP**, *Senior Director, SunGard Availability*, worked directly with Carl at SunGard Availability Services

"I has the pleasure of working with Carl at SunGard. He has a wealth of knowledge and was always willing to share it. He was able to explain concepts to different people of varying degrees of technical aptitude. He's a class act."

— **Peter Fernandes**, *Supervisor of Technical Services and Support Specialists, SunGard*, worked with Carl at SunGard Availability Services

"Carl is at once brilliant and personable. It was my pleasure to work with him."

— **Christopher Burgher**, *Engagement Manager, SunGard*, worked with Carl at SunGard Availability Services

"Carl built the IT Security consulting practice at SunGard from a idea to a \$10+ million practice. He successfully sold engagements, built a team, and delivered high-quality work."

— **Mark Solomon**, *Director, Practice Management, Sungard Availability Services*, worked directly with Carl at SunGard Availability Services

"Carl is outstanding professional who is very competent with excellent follow up skills. He also possesses strong interpersonal skills and is outstanding at prioritizing critical initiatives. I feel confident that he would be a key addition to any organization."

— **Mike Giresi**, *IT Director, Campbell Soup Company*, worked directly with Carl at Campbell Soup Company

"Carl provided an energetic, strategic approach to transforming the IT Security function at Campbell Soup. Best hire I've made in my career!"

— **Steve Hawthorne**, *Director, IT, Campbell Soup Company*, managed Carl at Campbell Soup

Company

"Carl is a very bright IT professional who has very strong knowlege in IT security both at the strategic level and its tactical execution. In addition to his strong professinal knowledge and his intellectual power, his uncompromising drive for suces had make Carl a winner with Campbell Soup. I am proud to be associated with Carl and would recommend him to anyone or any orgainzation for any challenges."

— **Mark Wu**, *Director IT, Campbell Soup Company*, managed Carl indirectly at Campbell Soup Company

"Carl is one of those rare people that consistently generates valuable ideas but who also follows through with the leadership skills to put the right resources and talent in place to capitalize on them. A true asset!"

— **Jeff Faxon**, *Chief of Staff, United States Air Force, National Air Intelligence Center*, worked directly with Carl at United States Air Force

Expertise

Staffing and Recruiting

[Contact Carl on LinkedIn](#)